

Wang C.A.S.H. The better way for Public Accountants.





The better way: Wang C·A·S·H.

A large part of your time is spent preparing financial statements, general ledgers, payroll, tax returns, client write-up work.

Are your accountants and clerical staff still using a magnetic strip or card, paper tape or magnetic tape system? Or a manual system?

Or are you waiting for outside processing of your clients' vital data while the material takes its time going back and forth in the mail?

There must be a better way.

The better way is Wang C·A·S·H.

Wang C·A·S·H is a complete turn-key computer system for the public accountant. Both its hardware and accounting software are sold and backed by one source — Wang.

Wang C·A·S·H works where you do, when you do. It gives you the reports you need, when you need them, and the way you need them.

Wang C·A·S·H is the most flexible inhouse public accountant system on the market. And it costs less than what you pay for other systems.

Why? Because the Wang C·A·S·H software takes advantage of Wang's unique hardware design:

the Wang C·A·S·H screen for visual feedback.

the Wang C·A·S·H keyboard specially customized for public accountants.

the Wang C·A·S·H diskette for greater storage and fast access to your client files.

the Wang C·A·S·H printer for fast, superior documents.

Wang C·A·S·H. Clean, fast, error free.

The Wang C·A·S·H System can process a chart of accounts of 1000 accounts with no restrictions to account numbers. It generates all client write-up work automatically. All you do is code and key in the information on the source document. Wang C·A·S·H does the rest, automatically:

- reconcile payroll accounts, prepare 941A and W-2 forms,
- generate journals,
- foot and crossfoot journals,
- post totals to General Ledger,

balance General Ledger and take off Trial Balance,

- prepare worksheet with adjusting entries including standard journal entries,
- prepare financial statements and schedule and print them.

Wang C·A·S·H processes the average account in less than 1/2 hour. It provides you, the public accountant, with your most valuable resource, time.

Wang C·A·S·H features a combination of hardware and software, both non-existent in other public accountant systems.



Conversational TV-like Wang C·A·S·H screen.

The large, silent Wang C·A·S·H screen allows instant visual verification and validation of input. An audio signal alerts the operator of an invalid entry

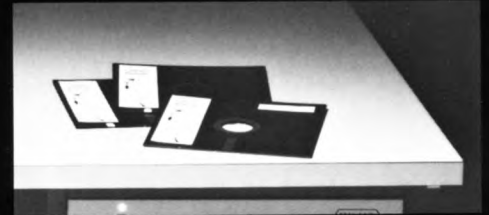


Special Wang C·A·S·H keyboard.

The Wang C·A·S·H keyboard is specially designed for batch processing and even simulates an add-punch for convenience.

As much Wang C·A·S·H power as you need.

The Wang C·A·S·H internal storage is so large it can supply you with all the information your clients want. And it is fast. It comes up with financial statements, comparative figures, percentages, consolidated income statements faster than any other in-house system on the market.

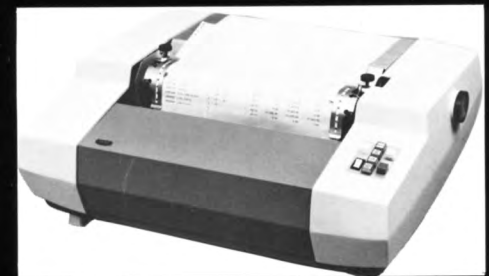


Unique storage medium, the Wang C·A·S·H diskette.

Your clients' information is stored on the Wang C·A·S·H diskettes.

Each Wang C·A·S·H diskette contains information equivalent to 907 yards of paper tape or 20 tape cassettes.

The Wang C·A·S·H diskette drive puts two diskettes (or nearly 2000 yards of paper tape) online for random access to all the information contained on them. This is the fastest, most economical storage medium in small computer systems for public accountants available today.



The Wang C·A·S·H printer for superior-looking statements.

Wang's C·A·S·H printer is fast. It churns out your clients' financial statements at 200 characters a second, or at 65 to 300 lines a minute. Wang's C·A·S·H printer has class. It has upper and lower case print and a zero that looks like a zero. It gives your clients' financial statements a superior look.

Wang C·A·S·H adapts to your business.

Wang C·A·S·H is not a "machine."
It is one of Wang's line of small
computer systems. Totally upward

compatible, Wang C·A·S·H adapts
and expands as your needs change
and grow.

Your Wang C·A·S·H System is as
small or as large as you want it to be.
You can add memory and peripherals
as you need them. For instance paper
tape reader, paper tape punch and
card reader, all compatible with your
clients' input and output media.

If you need to store more data, you
can add a disk with up to 10 million
bytes of information, or a 9-track tape
with up to 20 million bytes.

Equipped with a telecommunica-
tions controller, your Wang C·A·S·H
System becomes the "super terminal"
that masterminds data transmission to
and from a host computer, its pre- and
postprocessing power dramatically
reducing your line charges.



Wang C·A·S·H features and reports.

Wang C·A·S·H can process accounts with alpha descriptions including account scheduling and branch accounting. A transaction counter makes client billing easy.

Wang C·A·S·H allows you the flexibility of a well-organized Chart of Accounts and gives your financial statements the professional look you want.

Wang C·A·S·H accumulates automatically standard or recurring monthly journal entries.

YOUR CLIENT'S COMPANY
ANY STREET ADDRESS
ANY TOWN U.S.A.

CHART OF ACCOUNTS

SB	BR	ACCT	DESCRIPTION	*C*	A	B	N	O	Y	TL	SC	MONTHLY	J/E	
		100	ASSETS											0.00
		101	CURRENT ASSETS											0.00
		105	FIRST NATIONAL BANK-GENERAL											0.00
01		105	FIRST NATIONAL BANK											0.00
02		105	EXCHANGE BANK											0.00
03		105	CASH IN BANK											0.00
98		107	ACCOUNTS RECEIVABLE-TRADE											0.00
		108	ACCOUNTS RECEIVABLE SUMMARY	*C*										0.00
		109	ACCOUNTS RECEIVABLE STORE #1											0.00
		110	ACCOUNTS RECEIVABLE STORE #2											0.00
		111	TOTAL ACCOUNTS RECEIVABLE TRADE											0.00
		112	ACCOUNTS RECEIVABLE OTHER											0.00
		114	LESS ALLOW FOR BAD DEBTS											0.00
		115	INVENTORY											0.00
		120	PREPAID INSURANCE											0.00
		199	TOTAL CURRENT ASSETS											0.00
		200	INVESTMENTS											0.00
		202	SECURITIES											0.00
		204	TRUST FUND											1,000.00-
		249	TOTAL INVESTMENTS											0.00
		250	FIXED ASSETS											2,360.00-
		251	LAND											0.00
		260	BUILDINGS											309.00-
		261	ACCUMULATED DEPRECIATION											0.00
		270	MACHINERY AND EQUIPMENT											0.00
		271	ACCUMULATED DEPRECIATION											134.00-
		277	FURNITURE AND FIXTURES											0.00
		280	ACCUMULATED DEPRECIATION											0.00
		281	LEASEHOLD IMPROVEMENTS											0.00
		290	ACCUMULATED DEPRECIATION											0.00
		291	NET FIXED ASSETS											0.00
		299	OTHER ASSETS											0.00
		350	UTILITY DEPOSITS											0.00
		351	ORGANIZATIONAL COSTS											0.00
		352	TOTAL OTHER ASSETS											0.00
		398	TOTAL ASSETS											0.00
		400	LIABILITIES AND EQUITY	*C*										0.00
		401	CURRENT LIABILITIES											0.00
		404	CURRENT MATURITIES											0.00
		406	ACCOUNTS PAYABLE-TRADE											0.00
		408	ACCRUED PAYROLL PAYABLE											0.00
		410	PAYROLL TAXES PAYABLE											0.00
		411	PAYROLL TAXES SUMMARY											0.00
		412	FEDERAL WITHHOLDING TAX											0.00
		414	FICA											0.00
		416	TOTAL PAYROLL TAXES PAYABLE											0.00



Financial Statements are generated in a professional manner with confusing minus or CR signs eliminated, page overflow controls, optional disclaimer and proper underscoring. Statements of income reflect comparative figures, percentages, branch and consolidated statements.

Wang C•A•S•H produces all financial statements including Balance Sheet, Income Statement, Changes in Financial Condition and Cash Flow. Financial statements can use elegant blue-border continuous forms for superior

appearance of reports.

Working Trial Balance is produced allowing for pre-closing adjustment of entries.

Optional disclaimer may be printed either at top or bottom of page.

YOUR CLIENT'S COMPANY
ANY STREET ADDRESS
ANY TOWN U.S.A.

BALANCE SHEET
JULY 31, 197X

PREPARED WITHOUT AUDIT

ASSETS			
CURRENT ASSETS		\$	1,000.00
PETTY CASH			39,840.00
CASH IN BANK			287,550.00
ACCOUNTS RECEIVABLE-TRADE			25,000.00
ACCOUNTS RECEIVABLE-OTHER			4,750.00
LESS ALLOW FOR BAD DEBTS			255,000.00
INVENTORY			5,325.00
PREPAID INSURANCE			
TOTAL CURRENT ASSETS			\$ 608,965.00
INVESTMENTS			12,000.00
SECURITIES			5,600.00
TRUST FUND			
TOTAL INVESTMENTS			17,600.00
FIXED ASSETS			75,000.00
LAND		\$	484,100.00
BUILDINGS			62,000.00
ACCUMULATED DEPRECIATION			
MACHINERY AND EQUIPMENT			713,300.00
ACCUMULATED DEPRECIATION			328,850.00
FURNITURE AND FIXTURES			60,000.00
ACCUMULATED DEPRECIATION			23,000.00
LEASEHOLD IMPROVEMENTS			25,200.00
ACCUMULATED DEPRECIATION			7,980.00
NET FIXED ASSETS			935,770.00
			500.00

The Journal Listing Audit provides for nine books of original entry. It includes alpha description of payee, flags invalid transactions and indicates "out of balance" condition. It includes a Payroll Recap Report which, if out of balance, flags an error and shows the amount out of balance.

The Payroll software reconciles employee payrolls, and features "other income" and three additional deduction columns. Information is accumulated quarterly and year-to-date, so

forms 941A and W-2 can be produced simultaneously if necessary. A summary is provided in the Payroll Recap Report.

YOUR CLIENT'S COMPANY
JOURNAL AUDIT LIST FOR 7/7X

BATCH: 1

EMP#	REFNO	DAY	SB	ACCT	DESCRIPTION	***DEBITS***	***CREDITS***	SEG
						500.00	93.00	001
1	650	07 01		909	JOSEPH SMITH		29.95	002
				405	FWT			003
				404	FICA	1,450.00		004
12	651	07 01		867	KEN LASSER	100.00	13.80	005
2	652	07 01		910	MARY TAYLOR		5.85	007
				405	FWT	2,406.00		008
				404	FICA	156.00		009
653	08			854	ABC ADVERTISING AGENCY	100.00		010
654	08			855	GENERAL TELEPHONE	60.00		011
655	09			880	TAMPA CHAMBER OF COMMERCE	60.00		012
656	10			945	CITY OF TAMPA-UTILITIES	156.00		013
657	10			945	TAMPA ELECTRIC	2,380.00		014
24	658	11		867	ALEX MORTON	500.00	93.00	015
1	659	14		909	J. SMITH		29.95	016
				405	FWT	100.00		017
				404	FICA		13.80	018
2	660	14		910	MARY TAYLOR		5.85	019
				405	FWT	150.00		020
				404	FICA	50.00		021
661	15 01			942	AMERICAN EXPRESS	30.00		022
661	15 02			942	AMERICAN EXPRESS	120.00		023
662	15 01			942	COLUMBIA RESTAURANT	80.00		024
663	15 01			942	CARTE BLANCHE	232.00		025
663	15 02			942	CARTE BLANCHE	200.00		026
664	15 01			851	ACCOUNTING FIRM	500.00		027
664	15 01			851	ACCOUNTING FIRM		93.00	028
664	15 01			909	JOSEPH SMITH		29.95	029
1	665	21 01		405	FWT	100.00		030
				404	FICA		13.80	031
2	666	21 01		910	MARY TAYLOR		5.85	032
				405	FWT	2,394.34		033
				404	FICA	990.00		034
665	17 01			701	SILMA SUPPLIES INC.	3,180.00		035
665	17 02			701	SILMA SUPPLIES INC.	1,193.00		036
666	21 01			701	AMEX IMPORTS			037
666	21 02			701	AMEX IMPORTS			
				105	CASH DISBURSMENTS			
				31				
BATCH TOTAL						17,127.34	17,127.34	

Separate batches for up to nine different sets of books.

Alpha descriptions meet IRS standards and provide better audit trail.

Batches cannot be closed unless they are in a balanced condition.

The Detailed General Ledger includes 24 months of financial history. Standard monthly journal entries are made automatically.

A built-in safety feature flags all items which are "not on master" and

itemizes them as part of the Detailed General Ledger Report. Additional programs produce Depreciation and Amortization Schedules.

YOUR CLIENT'S COMPANY
DETAIL GENERAL LEDGER
7/31/7X

SUB BR	ACCT	DESCRIPTION	BATCH	REF#	CURRENT PERIOD	BEGINNING AND ENDING BALANCE
					46.21-	.00
	399	*****NOT ON MASTER*****	4		46.21-*	.00-**
		*****TOTAL*****				380.00
	942	TRAVEL AND ENTERTAINMENT	1	661	150.00	
	07/15/7X	AMERICAN EXPRESS	1	661	50.00	
	07/15/7X	AMERICAN EXPRESS	1	662	30.00	
	07/15/7X	COLUMBIA RESTAURANT	1	663	120.00	
	07/15/7X	CARTE BLANCHE	1	663	80.00	810.00 **
	07/15/7X	CARTE BLANCHE	1	663	430.00 *	280.00
		*****TOTAL*****				
01	942	TRAVEL AND ENTERTAINMENT	1	661	150.00	
	07/15/7X	AMERICAN EXPRESS	1	662	30.00	
	07/15/7X	COLUMBIA RESTAURANT	1	663	120.00	580.00 **
	07/15/7X	CARTE BLANCHE	1	663	300.00 *	100.00
		*****TOTAL*****				
02	942	TRAVEL AND ENTERTAINMENT	1	661	50.00	
	07/15/7X	AMERICAN EXPRESS	1	663	80.00	230.00 **
	07/15/7X	CARTE BLANCHE	1	663	130.00 *	
		*****TOTAL*****				

A complete, descriptive Chart of Accounts provides ease in scheduling important accounts supportive of tax returns, and assists in auditing transactions.

Wang. The better way.

We at Wang have made small computer systems longer than any other manufacturer. Wang Computer Systems have always been ahead of the industry, giving the user the benefit of the latest technological advances—at the lowest available price.

Not only that. We have always served the end user—you—providing a complete turnkey package of hardware and software and taking complete

systems responsibility.

In Wang C•A•S•H we have combined all the essential components that must be present in a system designed to

- increase your income.
- reduce your personnel cost.
- increase your personnel's efficiency.
- eliminate the time you spend personally on client write-ups.
- improve turnaround time for your clients' financial statements.
- supply your clients with more financial information.
- schedule accounts in support of financial information.
- speed up your client write-up jobs.
- be simple to operate so it can be used by any of your staff.

Request a no-charge evaluation of your needs by your Wang Public Accountant Systems Consultant.

WANG

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Tel. (617) 851-4111
TWX 710-343-6769 • Telex 94-7421

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Birmingham
Mobile

Alaska
Anchorage

Arizona
Phoenix

California
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Sacramento
San Diego
San Francisco
San Mateo
Santa Cruz
Tustin

Colorado
Denver

Connecticut
Stamford
Wethersfield

District of Columbia
Washington

Florida
Jacksonville
Miami
Orlando
Tampa

Georgia
Atlanta

Hawaii
Honolulu

Illinois
Chicago
Des Plaines
Moline
Morton

Indiana
Highland
Indianapolis
Mishewaka

Kansas
Overland Park
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Richmond
Virginia Beach

Washington
Seattle
Spokane

West Virginia
Charleston

Wisconsin
Brookfield
Madison
Milwaukee

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(Canada) Ltd.
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Calgary, Alberta
Edmonton, Alberta
Winnipeg, Manitoba
Ottawa, Ontario
Levis, Quebec
Montreal, Quebec
Vancouver, B.C.

International Subsidiaries:

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South Melbourne, Vic 3
Adelaide, S.A.
Subiaco, W.A.
Fortitude Valley, Qld.
Fyshwick, A.C.T.

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Taipei

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Bagnole

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Harrogate, Yorkshire
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Uxbridge, Middlesex
C.S. Computer Services Ltd.
Harrogate, Yorkshire

Hong Kong
Wang Pacific Ltd.
Hong Kong

Netherlands
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Panama

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Zurich
Geneva

West Germany
Wang Laboratories GMBH
Frankfurt/M.
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Hamburg
Munich
Duesseldorf
Stuttgart

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Chile
Colombia
Costa Rica
Denmark
Dominican Republic

Ecuador
Finland
Greece
Iceland
India

Indonesia
Iran
Israel
Italy
Jamaica
Japan
Korea
Lebanon

Malaysia
Mexico
Morocco
New Zealand
Nicaragua
Nigeria
Norway

Peru
Philippines
Portugal
Saudi Arabia
Singapore
Spain

Syria
Thailand
Tunisia
Turkey
Venezuela
Yugoslavia

History:

We like to think that our Company is a unique example of modern marketing dynamics. The axiom is, "Find a need and fill it." That is really the way our company started.

Dr. An Wang earned his Ph.D. in Applied Physics at Harvard University. His early work in magnetic core memory development contributed to one of the giant steps that made computers a part of modern business life. Reliable large-capacity memory was one of the biggest needs that had to be filled before the computer could

become commercially viable.

Our company, then, started in 1951, with the idea that we could find new and better ways to fill information handling needs.

Since then, we have grown to an \$80 million company, listed among the top growth businesses in the United States. Our main manufacturing and corporate facility of 230,000 square feet is located in Tewksbury, Mass.

Our world-wide field organization of over 200 offices is staffed with 1200 highly trained sales and

systems specialists, service engineers and support people.

Wang-staffed service centers are located in more than 100 cities in the United States and Canada.

Wang Laboratories, Inc., was listed on the New York Stock Exchange in 1970. We have come a long way in the process of "finding needs and filling them." Filling them in ways that are saving our customers time and money while providing a fair return on investment to our shareholders